

# How to export the glass industry production

## Seminar programme



### 9.00 Registration

#### 9.30 Foreword::

**Ing. Dalibor Šilhavý**, Chairman of the C&M Glass Cluster  
**Ing. Rudolf Klepáček, Ph.D.**, Director of the Management Section, Export Strategy and Services Department – Czech official participation

#### **Ing. Jozef Síkela / Ing. Eduard Muřický**

Minister of the Ministry of Industry and Trade of the Czech Republic - in the progress / Chief Executive Ministry of Industry and Trade of the Czech Republic (furtheron MPO ČR)

#### 10.00 Economic diplomacy and Trade fairs for glass makers: GlassTec, Salone de Mobile, EXPO 2025

**Ing. Pavla Kačenová**, Department of Economic and Scientific Diplomacy of Foreign Office, Czech Republic  
Economic diplomacy projects and opportunities for cooperation with the glass industry

#### 10.30 **Jakub Hejna / Lenka Čermáková** – from EXPO 1958 Brussels, EXPO 1967 Montreal to EXPO 1970 Ósaca

#### 10.45 **Situation of Czech glass companies**

Ing. Jan Rabell, Janštejn-BROKIS Glassworks  
JUDr. František Novosad, Harrachov Glassworks  
Ing. Pavel Mencl, MOSER Glassworks

#### 11.30 **JUDr. Zbyšek Kordač, LL.M.**

Preparation of legislative changes within the Consolidation Package, Exemptions from energy tax for mineralogical processes in EU

### Break 12:00 – 13:00

#### 13.00 **How to export to India and the USA**

Practise and information from the markets, opportunities, tips, contacts:

**Markéta Šebelová**, Deputy Director of CzechTrade Foreign Office USA, Chicago

**Luboš Ulč**, Director of CzechTrade Foreign Office in India, Mumbai

**Hana Onderková**, Director of the CzechTrade Foreign Office in India, Bengalur

#### 14.00 **Miloslav Stašek, Ambassador of the Czech Republic in the USA**

On-line transmission – Opportunities of Czech companies in the USA

#### 14.15 **Michal Kaplan, Deputy Consul General of the Czech Republic in New York**

On-line transmission – Opportunities of Czech companies in New York

#### 14.30 **Individual consultations of the companies with directors of the CzechTrade Foreign Offices**